



Welcome back to ***The Shortlist*** from [Belvedere Recruitment](#).

Over the last seven editions, we've explored some uncomfortable truths shaping the future of work:

- More applicants don't solve talent shortages.
- The perfect candidate is disappearing.
- Nobody trusts job descriptions anymore.
- AI doesn't create competitive advantage on its own.
- Confidence is becoming a currency.
- Indecision is becoming a career risk.
- And increasingly, clarity is becoming a competitive advantage.

This week, we're exploring what sits underneath all of them.

## **Judgement.**

Because despite all the excitement surrounding AI, automation and productivity, one question keeps emerging in conversations with candidates, leaders and hiring managers across Poland and CEE:

**If everyone has access to the same intelligence, what becomes valuable next?**

For years, organisations competed through access.

Access to information.

Access to expertise.

Access to specialist knowledge.

Access to technology.

That world is disappearing.

Today, almost anyone can access extraordinary intelligence within seconds.

Need a strategy?

Ask AI.

Need market research?

Ask AI.

Need a presentation, report, summary, job description or business plan?

Ask AI.

Execution has never been easier.

And that's exactly why something unexpected is happening.

As execution becomes cheaper, judgement becomes more valuable.

The challenge facing organisations today is no longer a shortage of information.

It's a surplus of it.

Employees are consuming more content than ever.

Leaders have more dashboards than ever.

Businesses have more data than ever.

And yet many organisations feel less certain.

Not more.

## **Why?**

Because information does not automatically create understanding.

Knowledge does not automatically create wisdom.

And intelligence does not automatically create good decisions.



Those are very different capabilities.

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One client recently told us something that perfectly captures the market right now:

"We're not struggling to find people who can use AI. We're struggling to find people who know when not to trust it."

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That may be one of the most important hiring shifts happening today.

Because AI can produce impressive answers.

It can also produce highly confident mistakes.

Which means organisations increasingly need people capable of:

- challenging assumptions
- recognising weak logic

- spotting risks
- identifying context
- applying commercial judgement
- making decisions under uncertainty

### In other words:

The ability to think.

Not simply the ability to produce.



Recent workforce studies continue to point in the same direction.

**McKinsey's** research on future workforce capability consistently highlights critical thinking, decision-making and adaptability as differentiating factors in high-performing organisations.

**The World Economic Forum** predicts that analytical thinking, resilience, flexibility and leadership will become increasingly important over the next decade.

**Harvard Business Review** has repeatedly highlighted the growing importance of judgement in environments where information is abundant, but certainty is scarce.

Different studies.

Different organisations.

### **The same message!**

The future belongs to people who can make sense of complexity.

This has profound implications for careers.

For years, professionals were rewarded for having answers.

Increasingly, they will be rewarded for asking better questions.

Because when AI can generate a reasonable answer in seconds, the quality of the outcome often depends on the quality of the thinking that came before it.

The strongest professionals are no longer simply knowledge workers.

They're judgement workers.

They know:

- which opportunities to pursue
- which distractions to ignore
- which risks matter
- which risks don't
- when to move
- and when to wait

That's difficult to automate.

The same applies to organisations.

Many businesses are currently producing more output than ever.

More reports.

More presentations.

More analysis.

More meetings.

More communication.

More content.

But here's the uncomfortable question:

**Are organisations becoming more productive? Or simply becoming better at producing activity?**

Because output and progress are not the same thing.



And in some organisations, AI is amplifying both equally.

**Scott Galloway** often talks about the difference between knowledge and wisdom.

**Knowledge** tells us *what happened*.

**Wisdom** tells us *what matters*.

AI is becoming incredibly good at knowledge.

Human beings still own wisdom.

At least for now.

And that distinction is becoming commercially significant.

We see this every day across banking, fintech, technology and shared services organisations throughout Poland and CEE.

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The professionals progressing fastest are rarely the ones generating the most output.

**They're often the ones making the best decisions.**

The leaders creating the most impact aren't necessarily the most informed.

**They're the clearest thinkers.**

And the organisations attracting the strongest talent are increasingly **those that empower judgement rather than simply measuring activity.**

**A few things we're seeing heavily across Poland, Hungary and CEE right now:**

- greater emphasis on critical thinking during hiring processes
- increased demand for commercial awareness and business judgement



- organisations hiring fewer people but expecting broader capability
- stronger focus on learning agility over static expertise
- growing demand for professionals comfortable operating with ambiguity
- AI increasing the value of scepticism, context and decision-making

And perhaps the biggest shift of all?

**For years, competitive advantage came from having access to information.**

**Today, information is effectively universal.**

**AI has democratised intelligence.**

Which means advantage is moving elsewhere.

Towards judgement.

Towards discernment.

Towards wisdom.



Towards the people who know what to do when the answer isn't obvious.

Over the last eight editions of The Shortlist, a pattern has quietly emerged.

Trust.

Confidence.

Conviction.

Clarity.

And now judgement.

Because in a world where information is abundant, answers are cheap and execution is increasingly automated...

The real differentiator is no longer what you know.

It's how you think.

The organisations that win won't necessarily be the ones with the most AI.

They'll be the ones with the best judgement.

And the professionals who thrive won't be those producing the most output.

They'll be those making the best decisions.

**So here's the question worth sitting with this week:**

*If AI can increasingly give everyone answers, what is it that makes your judgement valuable?*

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**This is Issue #8 of *The Shortlist*.**

If this resonated, follow Belvedere and share it with someone navigating leadership, hiring or career decisions right now.

You probably already know who that person is.

And if there's a contradiction, workplace trend or future-of-work challenge you'd like us to explore in future editions, let us know in the comments.

We genuinely read every message.

**- The Belvedere Team**

Growing globally. Rooted in Poland & CEE.

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